

How To Use The Prevue Retail-Fit Report

Samuel Brown
Part-time Sales Associate
ENCORE AURA, Store #11223 - Place Mall
Assessment Date: MM/DD/YYYY



The candidate chose more 'B' responses in the Personality Assessment than instructed. For more information & suggested interview questions see [page 7](#) of this report.

personality fit



Samuel Brown's assessment shows a **good match** with the personality requirements for a **part-time fashion consultant**. An interview is recommended for this candidate.

about this report

This report provides an overview of Samuel's personality profile and an interview guide to compare Samuel to an effective part-time sales associate. For details on the assessment completed by this candidate and how best to use this report, please visit <http://prevue.online/retail-how>.

candidate overview

Samuel Brown will strive to achieve goals while maintaining good relationships with customers and the rest of the sales team. To support teamwork, this candidate is usually willing to share credit. Customers will benefit from Samuel's "can do" attitude and readiness to get things done.

Reasonably tidy in work habits and attentive to detail, Samuel Brown can provide dependable customer service. This person will aim to do a good job as quickly as possible. While trying to serve many customers, Samuel may be a little careless or less orderly in some transactions but, generally, this candidate follows company policy.

Most people will find Samuel Brown to be friendly and personable. Samuel's enthusiasm is a real advantage for upselling: the additional sale will feel like a natural progression. Though conversational and outgoing, this candidate is also self-reliant and equipped for solitary tasks such as stock-taking or completing paperwork.

In most situations, Samuel Brown is rational and calm. This candidate will usually shrug off rejection and continue working. Samuel copes well with moderate stress and can deal with people openly and objectively. However, if assigned to demanding, high-pressure projects, this candidate may become anxious when tension is prolonged.

personality fit



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The red, yellow, and green dot indicators are a visual guide showing the candidate's compatibility with the role and whether it is recommended to invite them an interview.

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Based on the candidate's responses in the assessment, this section presents a written summary on how the candidate is likely to function in the context of a retail workplace.

How To Use The Retail-Fit Report

Samuel Brown
Part-time Sales Associate
interview guide



candidate's strengths

stress tolerance means reacting well to changes in work conditions, unexpected events, and new people. A sales position requires staying calm under pressure while still being emotionally engaged. The candidate meets this requirement.

question Dealing with the public is both rewarding and frustrating. Some customers love you; others insult you; and a busy sale brings conflicting demands for time and attention. Also, you might have to fill in when other employees are away. How do you cope with that kind of stress?

ideal response I take a deep breath and just do my best. I usually bounce back from criticism and I try not to take it personally if someone is letting off steam at my expense. I make an effort to stay calm and I can handle extra work for a short time.

notes _____

section score 1 2 3 4 5

interview summary

total score / 20

proceed yes no

notes _____

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In the Interview Guide, there will be a description of retail-focused traits, questions, ideal responses and room for notes. Depending on a candidate's results, these sections will be marked under "Candidate's Strengths" or "Candidate's Challenges". The question is designed to specifically probe or confirm the candidate's abilities in this trait. For an idea of what to expect as an answer, we have included a sample response.

section score 1 2 3 4 5

After reviewing this section with your candidate, you have the option of rating the candidate from 1 to 5 in how you view their response reflects their potential in the role.

interview summary

total score / 20

proceed yes no

notes _____

On the last page of the Interview Guide, you will find the interview summary detailing an area for totalling the section scores, whether the candidate should proceed to next steps, and a section for notes. The notes section is particularly important. Here, you can write down your thought process on what may have led to your decision for this candidate. This allows for better communication with other hiring managers, or works as a refresher as you revisit this document at a later time.